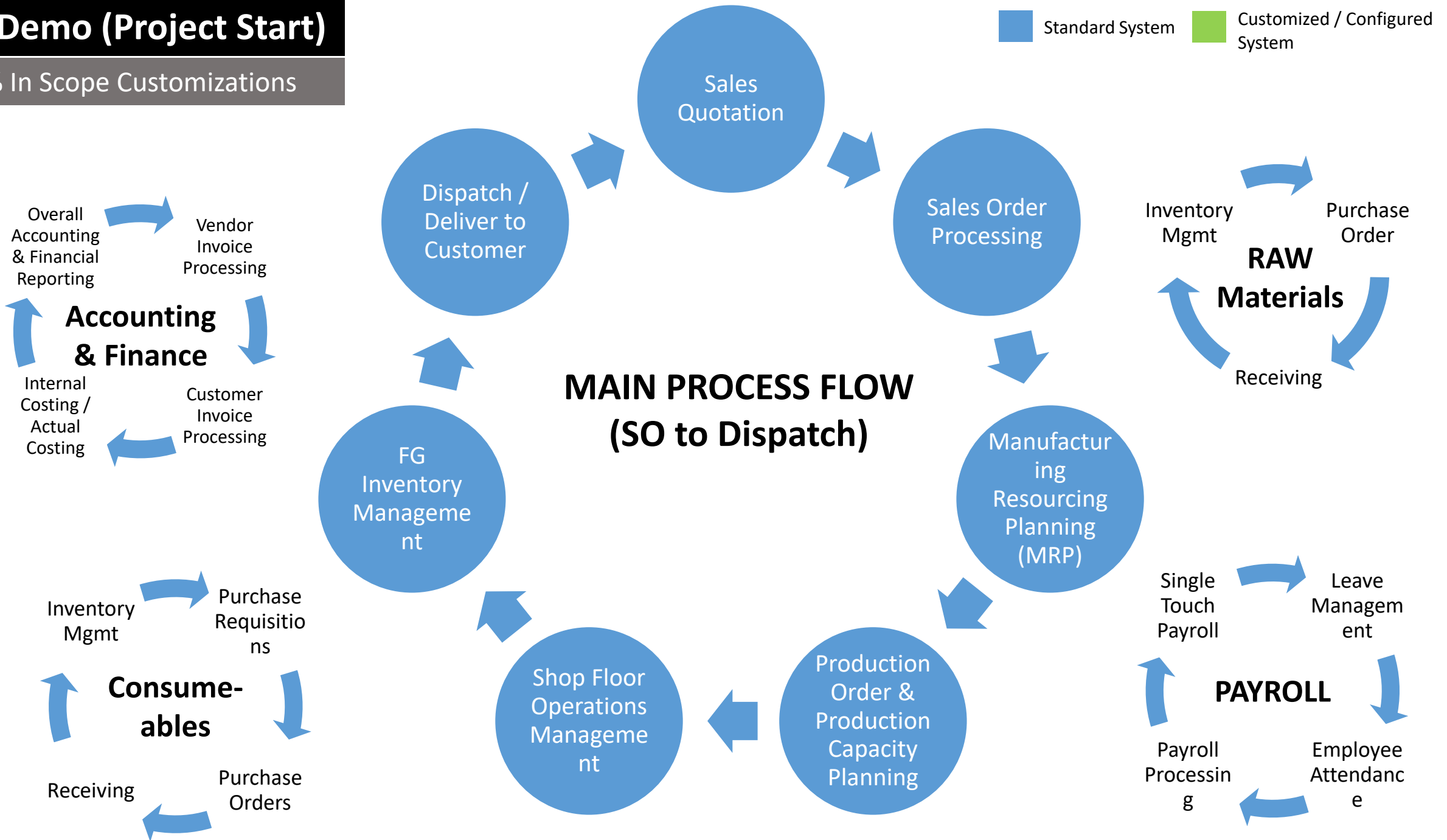


# 1st Demo (Project Start)

0% In Scope Customizations

Standard System Customized / Configured System

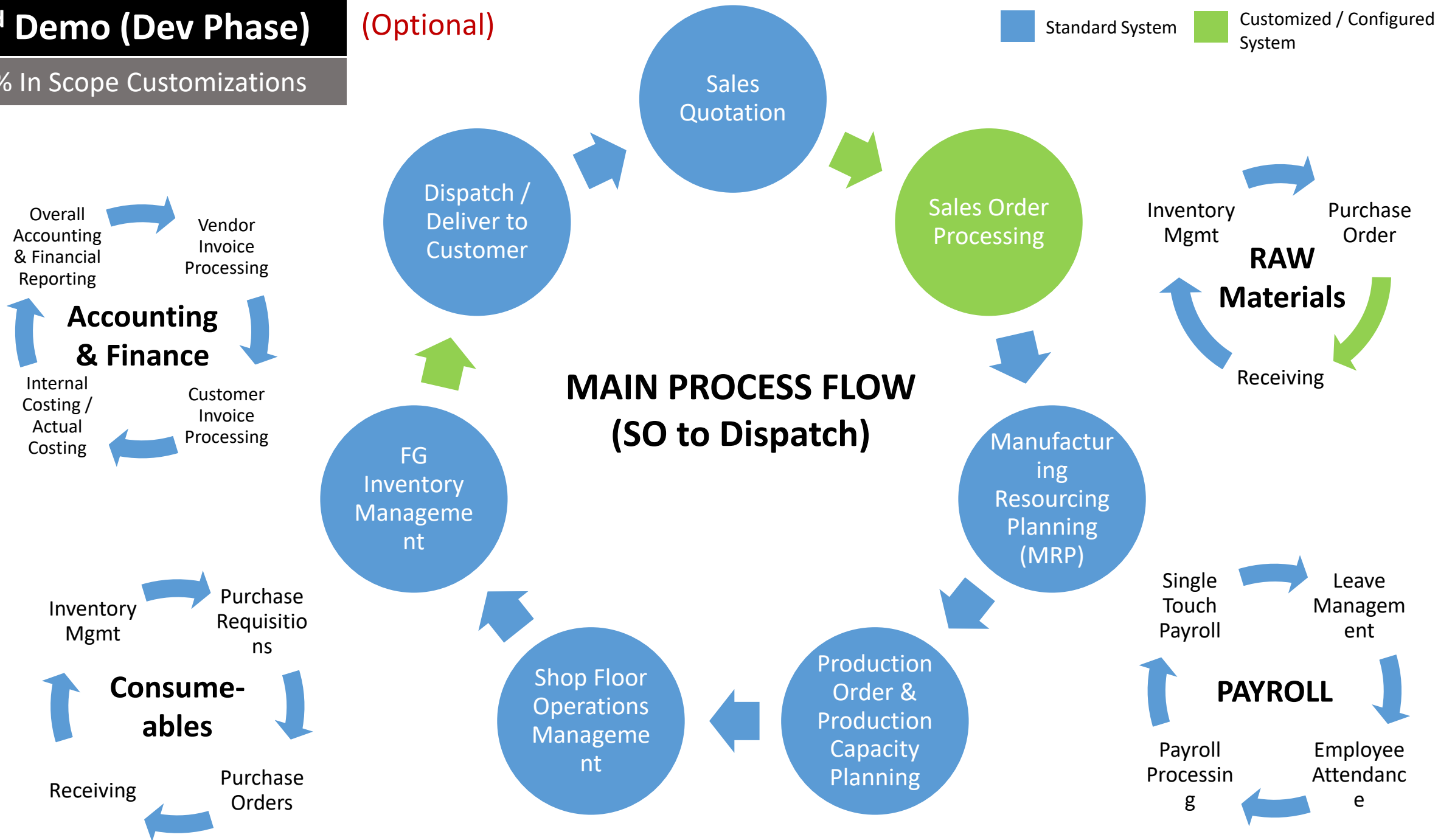


# 2<sup>nd</sup> Demo (Dev Phase)

25% In Scope Customizations

(Optional)

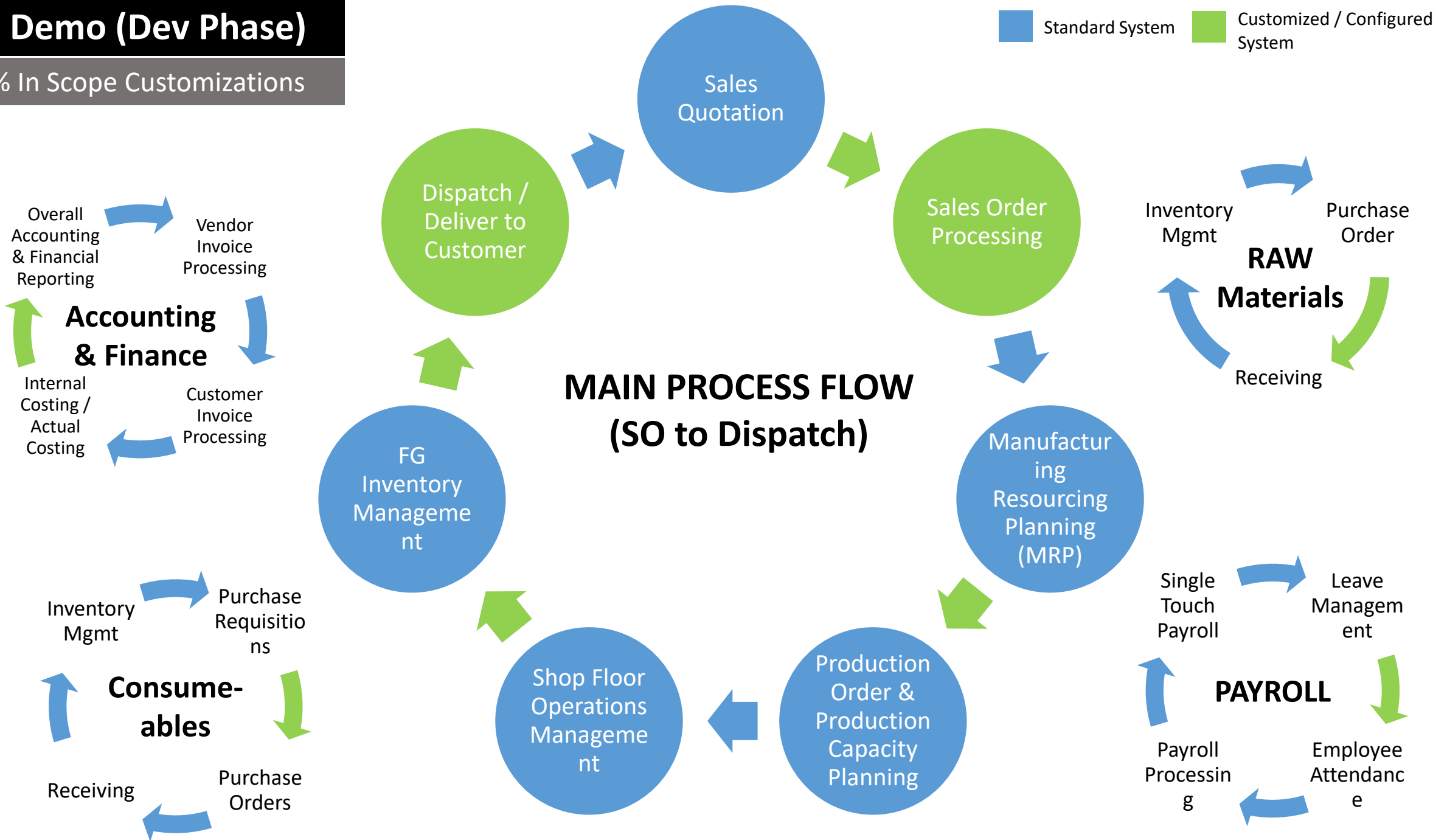
Standard System Customized / Configured System



# 3<sup>rd</sup> Demo (Dev Phase)

50% In Scope Customizations

Standard System Customized / Configured System

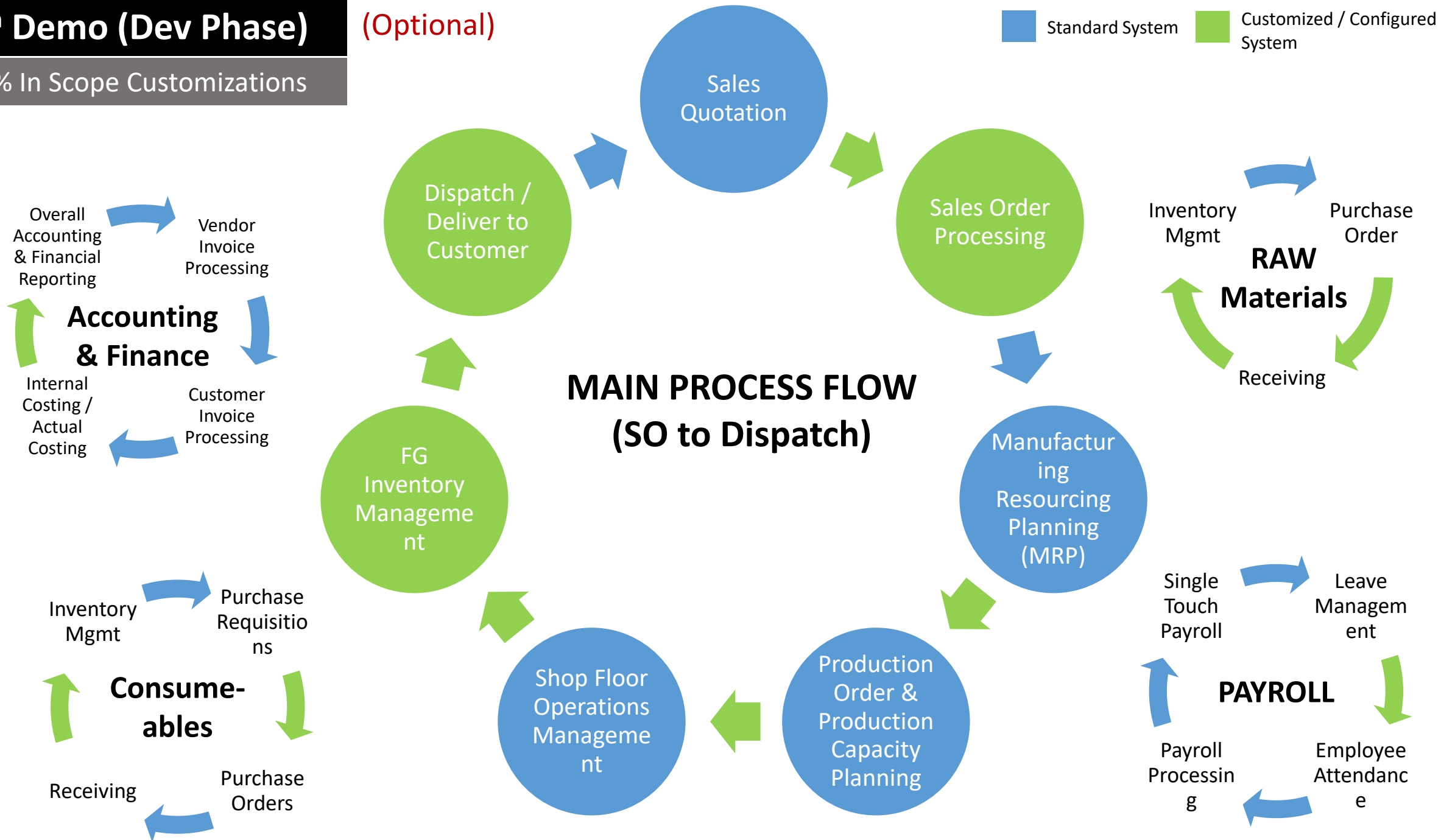


# 4<sup>th</sup> Demo (Dev Phase)

80% In Scope Customizations

(Optional)

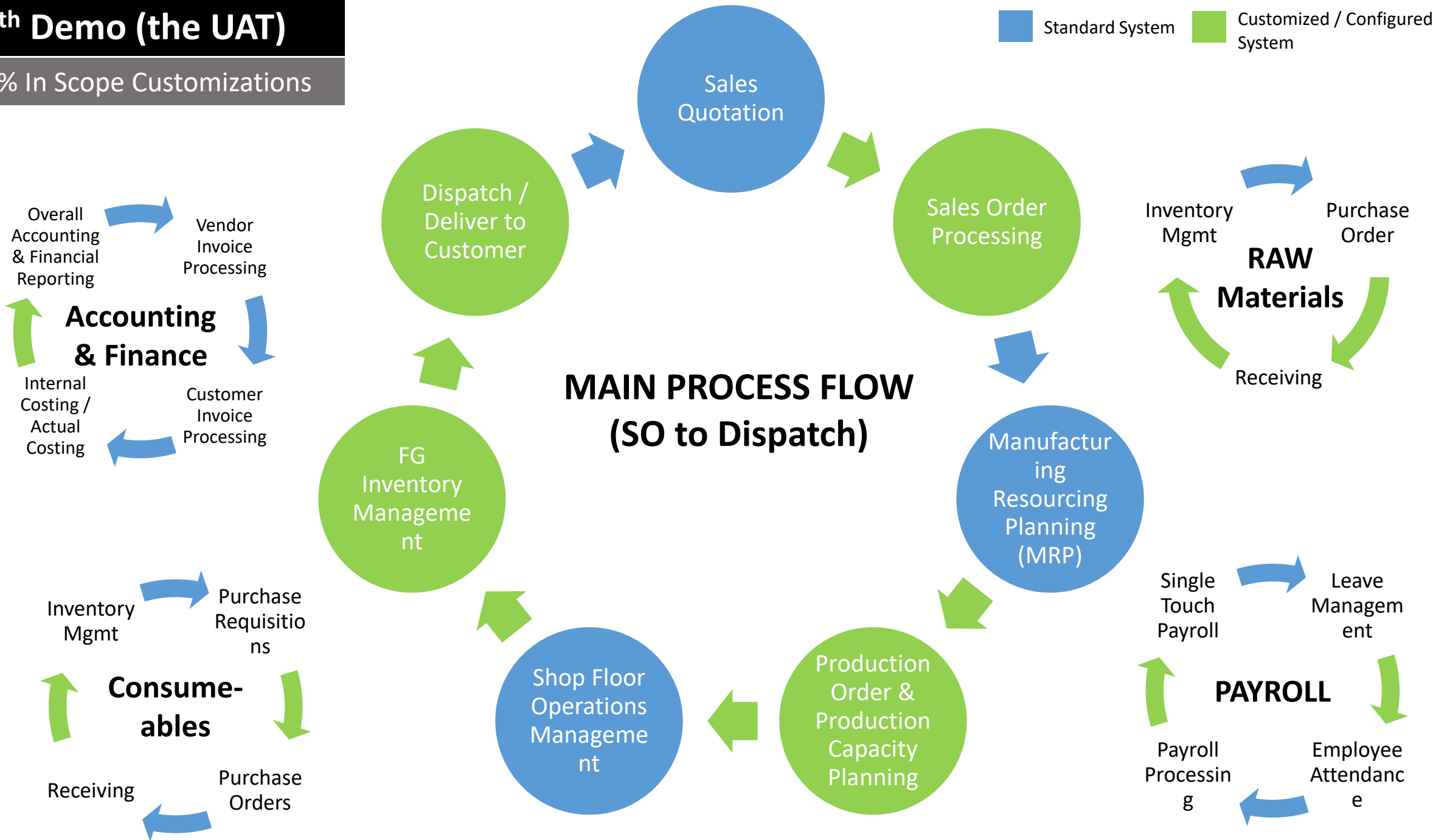
Standard System Customized / Configured System



# 5<sup>th</sup> Demo (the UAT)

100% In Scope Customizations

Standard System Customized / Configured System



# 6<sup>th</sup> Demo (FINAL)

Final Review Before Go-Live

Standard System Customized / Configured System

